## PLAINTIFF'S EXHIBIT B-2

Experts From Deposition of Daniel Gervais (August 21, 2014)

*In The Case Of* 

Carrie Couser, Individually and On Behalf of All Others Similarly Situated
v.
Comenity Bank

12-CV-02482-MMA-BGS

```
1
           IN THE UNITED STATES DISTRICT COURT
 2
         FOR THE SOUTHERN DISTRICT OF CALIFORNIA
 3
    CARRIE COUSER, INDIVIDUALLY
 4
 5
    AND ON BEHALF OF ALL OTHERS
6
    SIMILARLY SITUATED,
7
                 Plaintiffs,
8
                               Case No.
           vs.
                                3:12-CV-02484-MMA-BGS
9
    COMENITY BANK,
                 Defendant. VOLUME II
10
11
12
13
14
15
          Continued Deposition of DANIEL GERVAIS,
16
          taken at 41 South High Street, Columbus,
17
          Ohio, commencing at 10:04 a.m., Thursday,
18
          August 21, 2014, before Rebecca Williams,
19
          RPR, Notary Public.
20
21
22
23
24
    JOB No. 1885285
    PAGES 57 - 93
25
                                              Page 57
```

1	I remember last time in your	
2	deposition, you said you actually work for	
3	Alliance Data; is that correct?	
4	A. Yes.	
5	Q. Which is the parent company of	10:09:59
6	Comenity?	
7	A. Yes.	
8	Q. And is that still your employer?	
9	A. Yes.	
10	Q. Okay. Now, your job title, is it	10:10:04
11	still the same as when you testified in	
12	January?	
13	A. Slightly different.	
14	Q. Okay.	
15	A. It's it was strategy analytics	10:10:15
16	manager. It's now senior strategy analytics	
17	manager.	
18	Q. Congratulations. You got a	
19	promotion?	
20	A. Yes.	10:10:24
21	Q. So are there any job duties that	
22	are different than what you already described	
23	in January?	
24	A. No.	
25	Q. You just have a better title?	10:10:29
		Page 68

1	A. Yes.	
2	Q. I like it. Not that it's any of my	
3	business, I hope you're getting compensated	
4	better too.	
5	So that all said and done, are	10:10:40
6	there anything is there anything that's	10,10,10
7	changed, as far as your job duties or your job	
8	title, as to what we went over in January?	
9	A. No.	
10	Q. Okay. Your educational background,	10:10:51
11	has anything changed since January?	
12	A. No.	
13	Q. You haven't enrolled in a Ph.D.	
14	program or anything?	
15	A. No, sir.	10:10:58
16	Q. So we're done with that, too.	
17	MR. KAZEROUNIAN: So that we are	
18	clear, Mr. Kaminski, we can rely on the prior	
19	testimony from the January transcript on those	
20	background questions?	10:11:07
21	MR. KAMINSKI: Yes.	
22	MR. KAZEROUNIAN: Okay.	
23	Q. Now, one thing that I just wanted	
24	to clarify, before we get into the nitty-gritty	
25	of today's deposition, is that you testified in	10:11:20
		Page 69

1	January that the only time a dialer is used to	
2	make calls, for at least the period of time	
3	that we're concerned with, which is from August	
4	of 2010 until May end of May of 2014, for	
5	collection purposes and on very few 10:11:38	
6	circumstances for, like, you know, emergencies,	
7	like fraud or like in breaches of security,	
8	correct?	
9	A. Correct.	
10	Q. There's no other reason nothing 10:11:47	
11	has changed as to the reason of using a dialer?	
12	Nothing has changed.	
13	Q. Okay. Now, since we met each other	
14	last in January, Mr. Kaminski and I have been	
15	negotiating, and the class definition has 10:12:01	
16	slightly changed. Are you aware of the new	
17	class definition?	
18	A. Can you in terms of dates or in	
19	terms of	
20	Q. Well, actually, really what I was 10:12:12	
21	getting at is the dates. The period of time in	
22	question. Are you aware of that?	
23	A. Yes, sir.	
24	Q. And what do you believe it is?	
25	A. August of 2010 to May 26, 2014. 10:12:21	
	Page 70	

1	it impossible for the dialer to pick up anyone	
2	to put into the dialer with the telephone	
3	number that's been coded "Do not call"?	
4	A. Correct.	
5	Q. And with what degree of certainty	10:46:10
6	does that work?	
7	MR. KAMINSKI: Objection; calls for	
8	speculation; vague and ambiguous.	
9	Q. I mean, is it more than ninety-five	
10	percent accurate?	10:46:20
11	A. Yes, sir.	
12	Q. More than ninety-nine percent?	
13	A. Yes, sir.	
14	Q. Okay. Now, we discussed	
15	arbitration in the last deposition in January.	10:46:33
16	A lot of the accountholders have arbitration	
17	agreements, correct?	
18	A. Yes, sir.	
19	Q. Now, this 4.3 million people	
20	now, if I talked to your counsel previously.	10:46:53
21	I think there is actually a specific number	
22	precise number of people, I think, 4,322,812.	
23	I'm not expecting you to confirm or deny that,	
24	because, obviously, off the top of your head,	
25	you probably don't, but there is a specific	10:47:10
		Page 87